



## VACANCIES

Applications are invited from suitably qualified and experienced candidates for the position of **Branch Manager**, tenable in the Personal and Business Banking Division.

Reporting to the **Head of Personal Banking**, the successful candidate will be responsible for the communication, implementation and delivery of the business strategy and for all aspects of day to day management of the branch performance in terms of sales, service delivery, risk control and financial growth.

**Eligible candidates must meet the following minimum academic and practical requirements:**

- Post Graduate Degree or qualification from a recognised institution e.g Masters in Business Administration/Strategic Management /Business Science/ ACCA /CIMA
- Experience in business management of diverse range of people

**The candidates must also demonstrate the following knowledge and personal competences:**

- Demonstrate real business know-how and broad perspective on how business deals are done
- Sense of urgency about solving problems and takes appropriate, timeous decisions / action to achieve outcomes.
- Strong analytical skills coupled with the ability to think logically
- Demonstrates concern for meeting internal and external customers' needs in a manner that provides satisfaction for the customer within the resources that can be made available.
- Should be able to ensure effective management of revenue collection and expenditure control for the net profitability of the branch.
- Having the sustained energy and determination in the face of obstacles to set and meet challenging targets, in compliance with quality, time and diversity standards, and delivering the required business results
- Ability to establish a systematic course of action for oneself or others to ensure accomplishment of a specific objective
- Knowledge of Human Resources Management Principles.
- Ability to carry out short term plans and achieve results on challenges covering sales, service, risk and financial performance to maintain business growth and retain customers
- Possess sufficient inductive and deductive reasoning ability to perform job successfully

Interested candidates who meet the above requirements should send their applications together with detailed Curriculum Vitae with three traceable referees to:

E-mail: [Laston.chilando@standardbank.co.mw](mailto:Laston.chilando@standardbank.co.mw).